



## **Telesphere Partners with WTG to Deliver Managed Cloud Communication Services**

*WTG agents gain increased access to a broad portfolio with competitive commissions via Telesphere's privately managed cloud services*

**PHOENIX (June 7, 2011)** – [Telesphere](#), a national leader in cloud communication services for businesses, and [World Telecom Group](#) (WTG) have partnered to provide a broad range of cloud-based business communication solutions to the enterprise and SMB markets.

As a result of the new relationship, WTG's Cloud Division will diversify the range of services it can offer with Telesphere's unparalleled portfolio of cloud-based business communication solutions available for resale by WTG and its agents. Telesphere's product suite includes video conferencing and Unified Communications (UC), hosted VoIP, Internet connectivity, WAN management and call center solutions.

With Telesphere's solutions in their portfolio, WTG's agents will have access to:

- The latest managed UC services, enabling them to better address the needs of midsized and large businesses, with an emphasis on multi-location accounts
- A fully interactive Agent Portal, including on-line quoting, training and project status
- Telesphere's dedicated team of engineers and indirect channel managers to assist with the sales process
- Telecommunications refresh with no up-front capital expenditures for customers
- A nationwide, private MPLS network
- Scalable, flat-rate monthly billing

"Telesphere's suite of high-quality communications services gives companies like WTG a way to best serve their largest, most-valued accounts," said Jeff Savage, VP of sales for Telesphere. "Telesphere has assembled a very strong managed services portfolio for companies like WTG to market and sell to their customer base."

Vince Bradley, CEO of WTG, said, "Telesphere not only augments a leading portfolio of cloud-based communications services, it also provides a very competitive commission structure for the sale of those services. Telesphere also helps diversify a portfolio of solutions that unifies the customer's landline, cell phone and PC. This partnership will help WTG continue its dedication to our agents across the country."

Customers can connect with Telesphere at [http://www.telesphere.com/Contact\\_Us.html](http://www.telesphere.com/Contact_Us.html), or:

Twitter: <http://twitter.com/telesphere>

Facebook: <http://www.facebook.com/telesphere>

YouTube: <http://www.youtube.com/telesphere>

LinkedIn: <http://www.linkedin.com/companies/2102>

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### **About Telesphere**

Telesphere is a nationwide managed cloud communications provider for businesses delivering an innovative package of Unified Communications, hosted VoIP, Internet connectivity and video conferencing services to businesses throughout the United States. As one of the first companies to offer hosted, enterprise-level communications as a service (CaaS), Telesphere allows businesses to enjoy all the latest voice and data features of large enterprises without costly investment in on-premises equipment. Telesphere's more than six years of CaaS experience to businesses throughout the United States places it at the forefront of companies that specialize in the convergence of office PBX phone service, cellular phones, PCs and [Unified Communications](#) features. Telesphere fully manages its customers' services over a private IP facilities-based network.

### **About World Telecom Group**

World Telecom Group (WTG) is the #1 Master Agent in the US (Telecom Association Members Choice) providing exceptional service to agent partners since 1996. WTG has the most diverse portfolio in the industry with over 100 Providers, including local, long-distance, data and Internet. It also includes the following specialty Divisions with dedicated extra support: LEC, award winning wireless/mobility, Wholesale, Cost Containment (TEM, Logistics and all other Cost Containment). Partners also have access to Energent, which is the Energy Division (Electricity, Natural Gas and DSM). WTG Agents have the ability to sell and consistently expand their business without revenue commitments or quotas. WTG is 100% partner driven and pays top commissions in the industry. WTG exceeds expectations with a dynamic approach to automation, partner support and its commitment to success.